

FOREIGN NATIONAL PRODUCT MATRIX

Updated: 08/28/2026

Occupancy	Transaction Type	Property Type	Credit Score	Maximum HCLTV ¹	Maximum Loan Amount
FULL DOC					
Investment Second Home	Purchase Limited Cash Out Refinance	1 Unit SFR, PUD, 2-4 Unit, Condo	700+	75%	\$1,000,000
				70%	\$1,500,000
				65%	\$2,000,000
				60%	\$2,500,000
				55%	\$3,000,000
			680-699	75%	\$1,000,000
				70%	\$1,500,000
				65%	\$2,000,000
				60%	\$2,500,000
			660-679	65%	\$1,500,000
		SFR Rural	No FICO	75%	\$1,000,000
				70%	\$1,500,000
				65%	\$2,000,000
				60%	\$2,500,000
				55%	\$3,000,000
			700+	75%	\$1,000,000
				70%	\$1,500,000
				65%	\$2,000,000
				60%	\$2,500,000
				55%	\$3,000,000
			680-699	75%	\$1,000,000
				70%	\$1,500,000
			No FICO	75%	\$1,000,000
				70%	\$1,500,000
				65%	\$2,000,000
				60%	\$2,500,000
				55%	\$3,000,000
		Condotel	680 No FICO	75%	\$1,000,000
	Cash Out Refinance	1 Unit SFR, PUD, 2-4 Unit, Condo	680+	70%	\$1,000,000
				60%	\$1,500,000
				55%	\$2,000,000

Occupancy	Transaction Type	Property Type	Credit Score	Maximum HCLTV ¹	Maximum Loan Amount
FULL DOC cont.					
Investment Second Home cont.	Cash Out Refinance cont.	1 Unit SFR, PUD, 2- 4 Unit, Condo cont.	660-679	55%	\$1,000,000
			No FICO	70%	\$100,000
				60%	\$1,500,000
				55%	\$2,000,000
		SFR Rural	680+	70%	\$1,000,000
				60%	\$1,500,000
				55%	\$2,000,000
			No FICO	70%	\$1,000,000
				60%	\$1,500,000
				55%	\$2,000,000
				Condotel	700+
		680-699	60%		\$500,000
		No FICO	65%		\$500,000
DSCR					
Investment cont.	Purchase Limited Cash Out Refinance cont.	1 Unit SFR, PUD, 2- 4 Unit, Condo	700+	75%	\$1,000,000
				70%	\$1,500,000
				60%	\$2,000,000
				55%	\$2,500,000
				50%	\$3,000,000
			680-699	75%	\$1,000,000
				70%	\$1,500,000
				60%	\$2,000,000
				55%	\$2,500,000
			660-679	65%	\$1,500,000
			No FICO	75%	\$1,000,000
				70%	\$1,500,000
				60%	\$2,000,000
		55%		\$2,500,000	
		50%		\$3,000,000	
		SFR Rural	700+	75%	\$1,000,000
				70%	\$1,500,000
				60%	\$2,000,000
				55%	\$2,500,000
				50%	\$3,000,000
			680-699	75%	\$1,000,000
				70%	\$1,500,000
				60%	\$2,000,000
				55%	\$2,500,000

Occupancy	Transaction Type	Property Type	Credit Score	Maximum HCLTV ¹	Maximum Loan Amount
DSCR cont.					
Investment cont.	Purchase Limited Cash Out Refinance cont.	SFR Rural cont.	No FICO	75%	\$1,000,000
				70%	\$1,500,000
				60%	\$2,000,000
				55%	\$2,500,000
				50%	\$3,000,000
		Condotel	680 No Fico	70%	\$1,000,000
	Cash Out Refinance	1 Unit SFR, PUD, 2-4 Unit, Condo	680+	70%	\$1,000,000
				60%	\$1,500,000
			660-679	50%	\$2,000,000
				55%	\$750,000
				70%	\$1,000,000
		SFR Rural	No FICO	60%	\$1,500,000
				50%	\$2,000,000
				70%	\$1,000,000
			680+	60%	\$1,500,000
				50%	\$2,000,000
				70%	\$1,000,000
		Condotel	No FICO	60%	\$1,500,000
				50%	\$2,000,000
				70%	\$1,000,000
			700+	65%	\$500,000
				60%	\$500,000
				65%	\$500,000

¹ HCLTV may be reduced due to Property Type, Income Type

Foreign National Guidelines	
Age of Docs	Credit Report: Valid for 60 days at Submission, Max 120 Days Title Commitment: Max 90 Days Appraisal, Assets, Traditional Income: Valid 120 days
Appraisal	Residential (1004), Condominium (1073), Income Property (1025), Appraisal Update (1004D) Appraisal Waiver is NOT allowed Second Appraisal required for Loan Amount over \$2M Loans <=\$2M require a secondary valuation product.

Foreign National Guidelines Cont.

	Sourced and seasoned for 30 days. Gift Funds allowed with Borrower Minimum Contribution - 10% under 80% CLTV Overseas Assets sourced and seasoned for 30 days. 1031 Exchange Eligible
Cash Out	Non-Occupying borrower are not eligible for Cash Out Transactions. Non-Permanent Residents min FICO 700. <i>Max Cash in Hand:</i> CLTV < 55% and min FICO 680 - No Limit CLTV ≤ 55 and FICO < 680 - \$1 Million CLTV from 55%-65% - \$1 Million CLTV > 65% & min FICO 700 - \$1 Million CLTV > 65% & FICO < 700 - \$500,000 DSCR: DSCR < 0.75 Max CLTV 65%, DSCR 0.75- 1 Max 70% CLTV
Country Specific	Venezuelan Borrowers must use DSCR Grade at 60% CLTV Max (Cashout 55% CLTV Max), 12m reserves. Russian or Ukrainian can qualify under FN DSCR program. Income and assets derived from Russia or Ukraine will not be accepted.
Credit/Tradelines	No score or 660 min FICO 1 Bank Reference Letter Borrower with highest monthly income is considered the representative credit score
Credit Events	Bankruptcy, Foreclosure, Short Sale, Deed-in-Lieu, or Modification, Forearance, and 120+ day late are considered events. 48 Months waiting period
DSCR	DSCR < 1: Min FICO 680/No Score
DTI	FN: Max 43%
Escrow Waiver	NOT available if loan is considered HPML. Flood escrows cannot be waived. Max CLTV 80%
First-Time Homebuyer (FTHB)	Max Loan Amount: \$1 M Interest Only not allowed FN: No Score Allowed, Max CLTV 65%, Max DTI 43% DSCR: Min FICO 680, Min DSCR >1

Foreign National Guidelines cont.

Homeownership (DSCR)	Must own primary property or must have owned any residential property within past 36 months. Third Party residency letter with transaction for all programs (CPA Letter, utility bill, tax bill, etc.). Must not be considered as a first-time homebuyer.
Income Documentation Type Restrictions	DSCR Full Doc: Income by CPA Letter last 2 Years and YTD. Asset Utilization: Assets must be in Canada or USA
Interest Only	5/6 Arm, 30 Yr Fixed, 40 Yr Fixed 120 Months of I/O, 240/360 Months Amortization Qualified at Amortization ITIA Min FICO 680
Interested Party Contribution	CLTV $\leq$ 80% - 6% CLTV $>$ 80% - 4% Not allowed if Purchase Price is greater than list price by either 3% or \$5,001
Loan Amount	Minimum: \$75,000 Max: \$3,000,000
Mortgage History	0x30x12 and 0x90x24
New Construction	FL PUD Max CLTV: 75% FL Condo/Condotel Max CLTV: 70% No CLTV limits on 1-4 units without community
Occupancy	Second Homes (1 unit only) and Investment properties
Points & Fees	Total Borrower Paid Points and Fees (including Lender fees) must be less than 7%
Prepayment Penalty (PPP)	Only on Investment Transactions. Penalties are based on state limitations. See Guidelines for state specifics.
Property Type	Attached, Detached, semi-detached Single Family Residence, 2-4 Unit, Warrantable/Non-Warrantable Condominium, Condotel, Planned Unit Development, SFR Rural
Reserves	12 months

Foreign National Guidelines cont.

Residency	Foreign National See Guidelines for VISA restrictions
State Exclusions or Restrictions	Excluding HI, MD, PA (Philadelphia County ONLY), VI No License: Excluding AZ, CA, DC, HI, ID, MD (Baltimore County & Baltimore City ONLY), MI, MN, NV, NM, ND, OR, PA (Philadelphia County ONLY), SD, UT, VA, VI, VT
Title	Individual, Joint, Trust LLC/Corp (Max 4 owners allowed - all must be borrower & guarantor) Leasehold